

To: Strategic Planning Committee

From: Gregory S. Matson

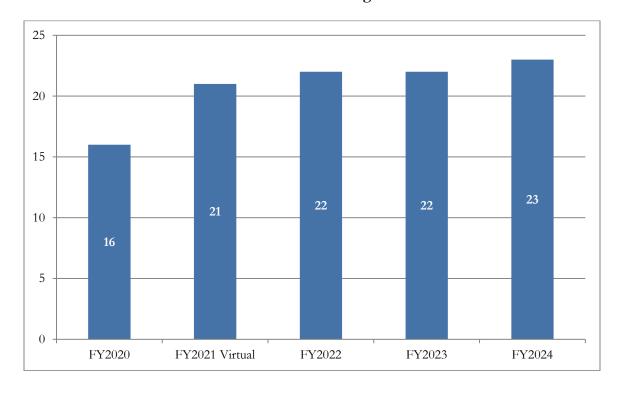
Date: July 30, 2024

Subject: Performance Measures & Engagement Data Report

#### OUTCOME MEASURES

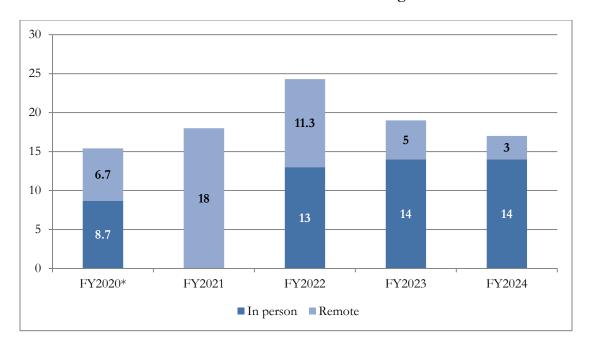
## OUTCOME 1. MORE COMPACT AND SOVEREIGNTY STATE PARTICIPATION IN COMMISSION ACTIVITIES. 1

## 1A. Attendance by Compact & Sovereignty States at Annual Meetings

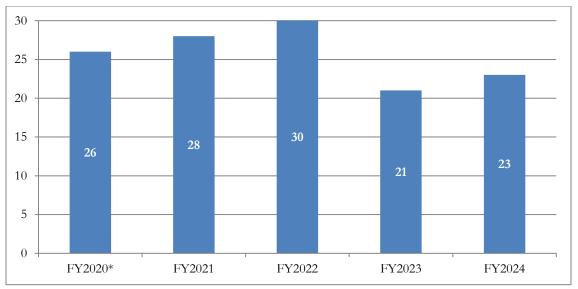


<sup>&</sup>lt;sup>1</sup> In determining Outcome 1 numbers, attendance lists in published minutes served as the primary source record, unless otherwise indicated. For FY2018 forward, the committee decided that states not otherwise represented in person but on the phone should be indicated (providing a better picture of state participation).

### 1B Average Attendance by Compact & Sovereignty States At Executive Committee Meetings

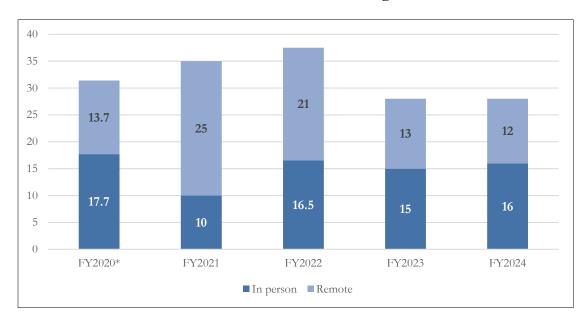


1C-1 Average Attendance by All States in Uniformity Committee Meetings



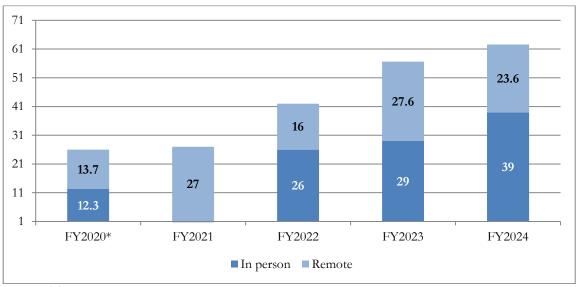
<sup>\*</sup>Note: The Litigation Committee did not formally meet in FY 2022. However, under the committee auspices, attorney roundtables and attorney trainings took place.

1D-1 Average In-Person Attendance by Program States in Audit Committee Meetings



\*Note: The COVID-19 pandemic caused the 2020 spring meeting to be entirely by teleconference, meaning all 22 states participated by phone. If the spring meeting is removed from the analysis, the average would be 15 in person and 9.5 by phone. The 2021 meetings were all entirely teleconference.

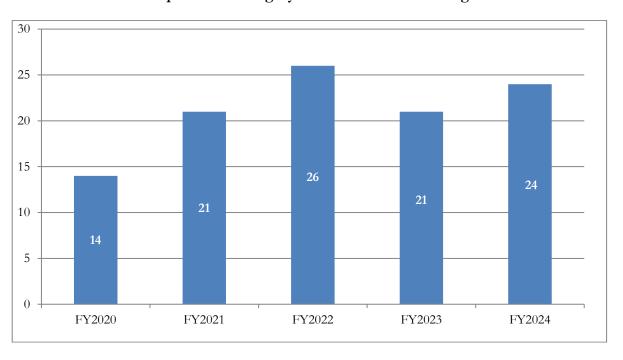
1D-2 Average Attendance by Program States in Nexus Committee Meetings



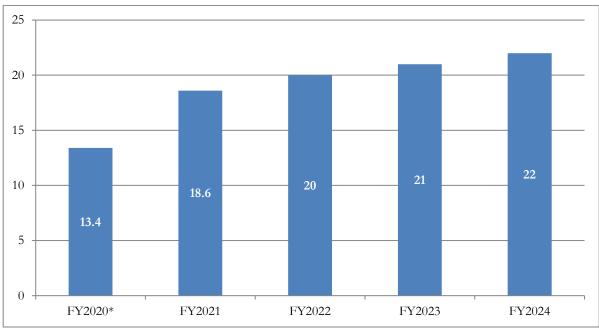
\*Note: The COVID-19 pandemic caused the spring meeting to be entirely by teleconference, meaning all 28 states participated by phone. If the spring meeting is removed from the analysis, the average would be 18.5 in person and 6.5 by phone.

# OUTCOME 2. MORE TOP TAX ADMINISTRATORS (OR REGULAR ALTERNATES) PARTICIPATING IN COMMISSION ACTIVITIES.

## 2A. Personal Participation by Top Tax Administrators or Regular Alternates of Compact & Sovereignty States at Annual Meetings



2B. Average Personal Participation by Top Tax Administrators or Regular Alternates of Compact & Sovereignty States at Executive Committee Meetings

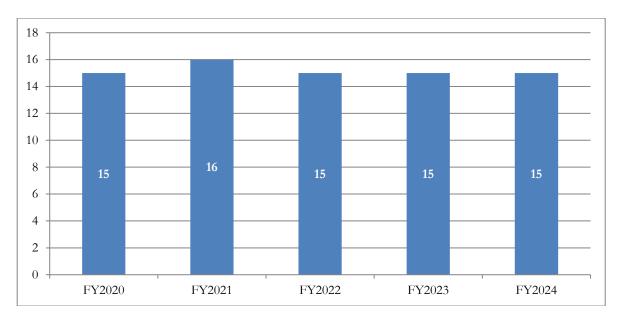


\*Note: The COVID-19 pandemic caused the 2020 spring meeting to be entirely by teleconference, meaning all 14 compact and sovereignty states participated by phone. If the

spring meeting is removed from the analysis, the average would be 11.5 in person and 1.5 by phone. The 2021 meetings were all entirely teleconference.

OUTCOME 3. MORE ASSOCIATE MEMBER STATES PARTICIPATING IN MTC PROGRAMS.

### Number of Associate States Participating in Nexus Program



## OUTCOME 4. INCREASE AWARENESS AMONG THE STATES OF THE MTC AND THE VALUE OF ITS PROGRAMS.

4. Timely contact by assigned Executive Committee liaison/MTC Executive Director with newly designated or inactive top tax administrators in compact, sovereignty, and associate member states, including sharing of state-specific information with newly designated or inactive top tax administrators.

FY2020: Attendance by the executive director or deputy executive director at the FTA annual conference and all regional conferences (MSATA, NESTOA, SEATA, WSATA) as well as support for any FTA new commissioner's seminar or networking sessions held in conjunction with board meetings. In addition, coordinated with FTA regarding their new position of manager for member relations, including taking advantage of visits to specific states.

FY2021: Attendance by the executive director and the deputy executive director at all of the FTA regional conferences, most of which were virtual (MSATA, NESTOA, SEATA, WSATA). Executive Director virtual meetings or calls with new Commissioners to congratulate them and brief them on the MTC. Senior leadership or MTC participation in virtual programs with senior staff of state tax departments.

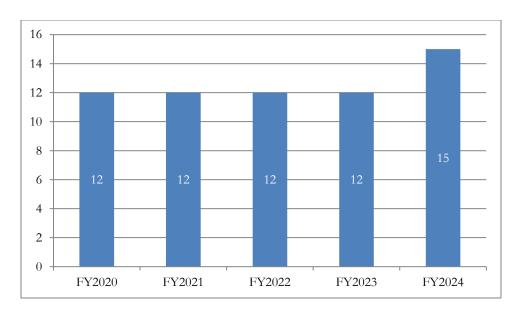
FY2022: Attendance by the executive director and the deputy executive director at all of the FTA regional conferences, most of which were virtual (MSATA, NESTOA, SEATA, WSATA). Executive Director virtual meetings or calls with new Commissioners to congratulate them and brief them on the MTC. Senior leadership or MTC participation in virtual programs with senior staff of state tax departments.

FY2023: Attendance by the executive director and the deputy executive director at all of the FTA regional conferences, most of which were virtual (MSATA, NESTOA, SEATA, WSATA). Senior leadership or MTC participation in virtual programs with senior staff of state tax departments.

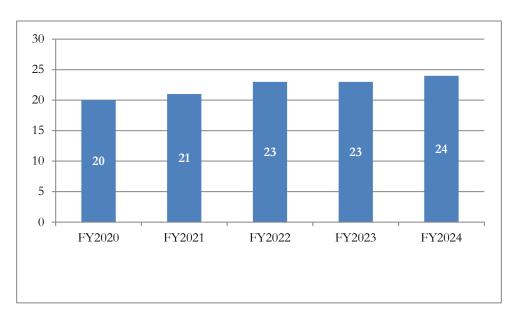
FY2024: Attendance by the executive director or the deputy executive director, at all of the FTA regional conferences, most of which were virtual (MSATA, NESTOA, SEATA, WSATA). Senior leadership or MTC participation in virtual programs with senior staff of state tax departments.

## OUTCOME 5. INCREASE PARTICIPATION BY AUDIT PROGRAM STATES IN MULTISTATE AUDITS.

5A-1 Average Number of Audit Program States Participating in Sales & Use Tax Audits



5A-2 Average Number of Audit Program States Participating in Income Tax Audits



5B-1 Average Annual Number of Sales & Use Tax Audits Participated in by Each Program State

| STATE           | FY2019 | FY2020 | FY2021 | FY2022 | FY2023 | FY2024 |
|-----------------|--------|--------|--------|--------|--------|--------|
| AL              | 19     | 25     | 24     | 21     | 20     | 22     |
| AR              | 26     | 30     | 26     | 21     | 17     | 19     |
| CO              | 25     | 29     | 27     | 23     | 22     | 24     |
| DC              | 23     | 26     | 22     | 17     | 17     | 20     |
| GA              | 20     | 22     | 19     | 16     | 13     | 11     |
| HI              | 20     | 30     | 30     | 26     | 24     | 25     |
| ID              | 24     | 29     | 27     | 21     | 18     | 21     |
| IA              | 8      | 21     | 25     | 23     | 23     | 25     |
| IL              | 0      | 0      |        |        |        | 25     |
| KS              | 30     | 36     | 32     | 27     | 24     | 24     |
| KY              | 25     | 32     | 31     | 27     | 24     | 26     |
| LA              | 26     | 29     | 27     | 22     | 18     | 13     |
| MD              |        | 11     | 15     | 15     | 17     | 20     |
| MA              | 0      | 0      |        |        |        |        |
| MI              | 1      | 1      | 1      |        |        |        |
| MN              | 0      | 0      | 0      |        |        | 3      |
| NJ              | 17     | 21     | 35     | 19     | 17     | 18     |
| ND              | 28     | 36     | 22     | 30     | 27     | 28     |
| RI              |        |        |        |        | 2      | 6      |
| SC              | 0      | 0      |        |        |        |        |
| TN              | 17     | 23     | 23     | 19     | 18     | 18     |
| UT              | 24     | 32     | 32     | 27     | 24     | 25     |
| WI              | 15     | 7      | 5      | 3      | 1      | 1      |
| Total<br>Audits | 33.0   | 39     | 36     | 30     |        | 28     |

5B-2 Average Annual Number of Income Tax Audits Participated in by Each Program State

| STATE           | FY2019 | FY2020 | FY2021 | FY2022 | FY2023 | FY2024 |
|-----------------|--------|--------|--------|--------|--------|--------|
| AK              | 22     | 20     | 25     | 18     | 19     | 22     |
| AL              | 21     | 18     | 22     | 17     | 19     | 21     |
| AR              | 22     | 19     | 24     | 18     | 18     | 22     |
| CO              | 15     | 14     | 20     | 17     | 19     | 22     |
| DC              | 19     | 16     | 19     | 15     | 16     | 19     |
| DE              | 10     | 15     | 19     | 18     | 19     | 20     |
| GA              |        |        |        | 2      | 4      | 4      |
| HI              | 12     | 12     | 17     | 15     | 17     | 20     |
| ID              | 19     | 17     | 19     | 18     | 18     | 21     |
| IL              | 0      | 0      | 0      |        |        |        |
| IA              | 16     | 16     | 21     | 16     | 17     | 20     |
| KS              | 20     | 17     | 22     | 16     | 18     | 21     |
| KY              | 19     | 17     | 22     | 18     | 19     | 22     |
| LA              |        | 7      | 11     | 10     | 11     | 15     |
| MD              |        | 5      | 10     | 11     | 15     | 18     |
| MA              | 2      | 1      | 1      |        |        |        |
| MI              | 1      | 1      | 1      |        |        |        |
| MN              | 0      | 0      |        |        |        |        |
| MO              | 12     | 9      | 12     | 9      | 9      | 12     |
| MT              | 21     | 17     | 22     | 17     | 18     | 21     |
| NE              | 20     | 19     | 24     | 18     | 19     | 22     |
| NH              | 8      | 11     | 12     | 10     | 10     | 12     |
| NJ              | 12     | 13     | 19     | 15     | 17     | 20     |
| NM              | 22     | 19     | 22     | 16     | 17     | 20     |
| ND              | 23     | 19     | 24     | 17     | 18     | 21     |
| PA              | 15     | 14     | 20     | 17     | 17     | 19     |
| Philly          |        |        |        |        |        | 4      |
| RI              | 13     | 13     | 18     | 15     | 16     | 19     |
| OR              | 18     | 18     | 23     | 18     | 16     | 19     |
| SC              | 1      | 0      |        |        |        |        |
| TN              | 17     | 16     | 20     | 16     | 14     | 17     |
| UT              | 22     | 19     | 24     | 18     | 19     | 22     |
| VT              |        |        |        |        | 4      | 7      |
| WV              | 20     | 18     | 22     | 16     | 17     | 20     |
| WI              | 14     | 7      | 6      | 2      |        |        |
| Total<br>Audits | 23     | 20     | 25     | 18     | 19     | 22     |